

Designation	Vice President
Department	Investment
Reporting To	CIO
Location	Cairo, Egypt
Direct Reports	Investment Associates/Analysts

### **Role Purpose:**

The Vice President at TSFE will be responsible for assisting the Sub-fund CEO in developing and overseeing the Sub-fund CEO's investment vision and delivering the investment strategy in the target sector and assigned portfolios.

VP will be designing a detailed plan in line with the Sub-fund CEO strategy and ensure its implementation by overseeing the work of Investment team members comprising associates and analysts. Additionally, it is the duty of the VP to monitor the Associates and Analysts, define their KRAs and KPIs, and mentor their development.

The VP would also network with clients and potential buyers, sellers, and investors, develop positive relationships with them and handle the deal and process-related requests.

### **Roles & Responsibilities**

- Participate in and support the Sub Fund vision and objectives for the sub-fund and develop a detailed plan to drive the short-term and long-term investment views in the target sectors.
- Support in developing and monitoring the sub-funds' investments, maintaining an optimal balance between risk and returns, and ensuring the sub-fund is maintaining high-performance standards.
- Ensure that the sub-funds investment weightage is in line with various market indices.
- To implement the developed deal flow and investment pipeline in line with the investment strategy keeping in mind all the required TSFE guidelines and implementing the same post-CIO review.
- Collaborate with other sub-fund VPs and investment teams to understand the overall portfolio strategy and how various sub-funds are operating and how the portfolio can be aligned for optimum risk and return.
- Execute a comprehensive and sustainable investment process emulating the Sub-fund CEO's vision that motivates the investment teams to produce strong ideas.
- Monitor a framework on how to propose new investments, their structure, action plan, and post-investment management processes to monitor and help companies grow.
- Ensure that sub-fund investment performance is monitored and reported on an ongoing basis and these reports are audited and accurately represented.
- Aid the Sub-fund CEO(s) in managing the performance of companies that the sub-fund has invested in through aligned financial and strategic KPIs and targets ensuring the cost and budget delivery limitations of the sub-fund.
- Study the ideas generated by investment associates and propose changes and new investments or divestments to ensure maximum returns balanced with optimal risk are achieved for the sub-fund.

- Organize regular investment reports and reviews on various new trends, changing global and local environments in the target sectors.
- Ensure the sub-funds' investments and procedures are in line with TSFE's financial risk and governance framework and diligently implement these requirements.
- Assist the Sub-fund CEO(s) in overseeing financial, commercial, risk, tax, and legal due diligence on the investment of the sub-fund.
- Serve as the sub-funds investment representative and showcase expertise in all aspects of investment management from deal flow to execution of the sub-fund and the sectors it operates in.
- Communicate with Sub Fund CEO and CIO to understand their requirements and translate them into achievable tasks.
- Communicate with clients and potential buyers, sellers, and investors, and handle deal and process-related requests.
- Develop relationships with new potential clients.
- Collaborate and share market views with other sub-fund CEOs and aid CIO in the overall fund strategy.
- Work with the Investor Relations team and engage with clients to gain feedback on the client investment strategies/asset allocation.
- Work closely with a sub-fund investment team consisting of associates and analysts. Provide them with developmental feedback and mentor them in various aspects of investment management to help them in their growth.
- Be aware of the development needs of the direct reports and prepare them for all the contingency situations that may arise in his/her absence.
- Mentor Investment associates and help them gain expertise in the investment business.

#### **Education, Qualification & Work Experience**

- A bachelor's degree in business or finance.
- 10+ years of experience (including experience in senior management) including senior-level experience as a principal investor/investment manager / at a leading investment bank or private equity firm.
- Relevant management experience and expertise in targeted sectors are required.
- Prior experience should include knowledge of finance, banking, capital markets, and business planning/development.

Interested candidates, please apply by sending your CV (mentioning the title of the position you are applying to in the email's subject), to TSFE's careers email below:

[careers@sofundegypt.com](mailto:careers@sofundegypt.com)